

## CORPORATE BIOGRAPHY



Larry O'Donnell, III,  
President and Chief Operating  
Officer

### **Larry O'Donnell, III** **President and Chief Operating Officer** **Waste Management, Inc.**

Larry O'Donnell, III became President and Chief Operating Officer of Waste Management on March 6, 2004. Waste Management, Inc., based in Houston, Texas, is a FORTUNE 200 company with revenues of approximately \$13 billion and nearly 50,000 employees.

Before being named to his current position, Larry was Executive Vice President, Operations Support and Chief Administrative Officer, from 2003 to 2004, with responsibility for HR, information technology, engineering, environmental compliance, safety, fleet, maintenance, procurement, legal, real estate, corporate security and P&L responsibility for recycling operations.

From 2001 to 2003, Larry was Executive Vice President - Western Group, overseeing operations in the states from New Mexico to Alaska, plus Hawaii.

Larry joined Waste Management, Inc. in February 2000 as Sr. Vice President, General Counsel and Corporate Secretary and was appointed Executive Vice President, General Counsel and Secretary in March 2001 where he managed all legal matters relating to the company and its operating subsidiaries.

Prior to joining Waste Management, Inc., Larry was with Baker Hughes Incorporated, an oil and gas services company from 1991 to 2000, and served as Vice President and General Counsel.

Larry received his BS degree in engineering in 1980 from the University of Texas at Austin, and his J.D., cum laude, in 1983 from the University of Houston School of Law. He is a member of the American Society of Civil Engineers and in 2004 was appointed by Texas Governor Rick Perry to the Texas Energy Planning Council.



**Think Green.**



Our landfills provide more than  
**19,000 acres**  
of protected habitat for wildlife.

## WASTE MANAGEMENT FACT SHEET

### Corporate Profile

Based in Houston, Texas, Waste Management is building a company where numbers measure not only our financial and operational performance, but also the significance and impact of our actions. To us, taking out the trash means taking care of the environment while taking care of the neighborhoods, businesses and communities we serve.

**We collect and dispose of waste.** As the leading provider of comprehensive waste and environmental services in North America, Waste Management collects about 74 million tons of solid waste a year from nearly 20 million residential, municipal, commercial and industrial customers in the United States, Canada and Puerto Rico.

We operate the largest network of landfills in our industry, with 277 active sites managing the disposal of more than 116 million tons of waste per year. We focus on solutions that impact the future of solid waste management, including Next Generation Technology®, which accelerates the decomposition of organic waste in landfills so that it occurs within years instead of decades.

In larger urban markets, the volume of waste and the distance to landfills make it more economical to take the waste to one of our 341 transfer stations. There it is consolidated, compacted and transported to landfills or waste-to-energy facilities.

**We recycle waste.** In our plants and through our brokerage operations, we manage nearly 8 million tons of recyclable material, including paper, cardboard, glass, plastics, metals and electronics. Through our subsidiary WM Recycle America, we provide cost-efficient, environmentally sound recycling programs for municipalities, businesses, and households across the U.S. and Canada.

- Our recycling efforts save enough energy to power 874,000 households.
- By recycling more than 3.5 million tons of paper and cardboard, we save more than 41 million trees.
- By recycling more than 25,000 tons of aluminum, we save enough energy to run 1 million TVs for 13 hours a day for a year.
- WM Recycle America and Wheelabrator Technologies processed more than 214,000 tons of metals in 2007, thereby reducing greenhouse gases equivalent to taking about 281,000 cars off the road last year.

**We renew waste.** Waste Management uses waste to generate clean, renewable energy. We build and operate landfill gas plants, recovering the methane that occurs naturally in landfills for use in the generation of electricity or as an alternative fuel in industrial facilities. Seven new projects were commissioned in 2007, bringing the total number of gas-to-energy facilities at our landfills to 108, and 10 more are slated for construction in 2008. We currently supply enough gas to create more than 450 megawatts of green energy—enough to power about 400,000 homes or replace about 2 million tons of coal per year. Our renewable energy projects help us to reduce greenhouse gas emissions and earn renewable energy credits that can be sold to utilities to help satisfy their requirements for renewable energy.

We also burn waste to produce energy. Our waste-to-energy subsidiary, Wheelabrator Technologies, owns or operates 16 plants that can process up to an aggregate of 21,000 tons of waste per day and generate more than 650 megawatts of electricity. This is enough clean energy to replace more than 6 million barrels of oil and power 600,000 homes per year. In addition, the combustion process reduces the volume of the waste by up to 90 percent, saving valuable space in landfills. According to the U.S. Environmental Protection Agency, the power produced by waste-to-energy plants has less environmental impact than almost any other source of electricity.

**We remain a trusted and valued community partner.** During 2007, a team from Waste Management and Epcot® at the Walt Disney World® Resort teamed up to construct an interactive exhibit about solid waste. The exhibit brings the story of Waste Management's contributions in environmentalism, recycling, beautification and energy conversion to the millions of people who visit Epcot® annually.

We continue to make use of the assets in our own backyard for the benefit of our communities. At many of our landfills, acreage is set aside for cooperative ventures such as recreational facilities, athletic fields, golf courses and parks for the enjoyment of local citizens.

**We are on a mission to zero accidents and injuries.** We strive to provide a safe workplace and safe operations for our valued employees and our neighboring communities. In 2007, Waste Management's Total Recordable Injury Rate, the measure used by OSHA to track work-related injuries, declined 11 percent to a level of 4.3, 30 percent below the industry average. We reduced the number of lost-time injuries by 30 percent in 2007. Since 2000, we have reduced workplace injuries by about 80 percent through our ongoing safety campaign.